



Financial Education & Development
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2022 Webinar Schedule

- 1/4/2022 Head Teller Development: Improving Teller Performance
Molly Stull, Brode Consulting Services, Inc.
- 1/5/2022 **ACH Series:**
Quick Start Guide to ACH for the Frontline
Michele L. Barlow, Macha/PAR
- 1/6/2022 A Year in the Life of a Compliance Officer
Morning Dawn Kincaid, Brode Consulting Services, Inc.
- 1/10/2022 **Call Report Series:**
Monday Call Report Update 2022
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 1/11/2022 A Cookie Diet: Privacy, Restricted Data Access & Building Online Visibility Beyond 2022
Eric C. Cook, WSI Internet Consulting
- 1/12/2022 **Deposit Ops Series:**
Morning Interest Reporting for Nonresident Aliens: Foreign & US Taxpayer ID Numbers
Deborah L. Crawford, Gettechnical Inc.
- 1/13/2022 New Employee Required Training
Molly Stull, Brode Consulting Services, Inc.
- 1/18/2022 2022 IRA & HSA Update: Staying Compliant
Morning Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 1/19/2022 Provisional Credit Under Reg E: Rules, Best Practices & FAQs
Morning Elizabeth Fast, Spencer Fane LLP
- 1/19/2022 Dealing with ACH Tax Refunds: Exceptions, Posting & Liabilities
60 Minutes Michele L. Barlow, Macha/PAR
- 1/20/2022 Understanding the Current M&A Market for Community Banks
60 Minutes Philip K. Smith, Gerrish Smith Tuck
- 1/25/2022 Lending Regulatory Roundup: Avoiding Violations & Preparing for Changes
Morning Dawn Kincaid, Brode Consulting Services, Inc.

1/26/2022 2021 HMDA Submission Due March 1, 2022: Updates & Challenges
60 Min. a.m. Susan Costonis, Compliance Training and Consulting for Financial Institutions

1/27/2022 Loan Documentation for All Legal Entities
Morning Elizabeth Fast, Spencer Fane LLP

2/1/2022 New Resources for Fighting Synthetic Identity Fraud
Morning Dawn Kincaid, Brode Consulting Services, Inc.

2/2/2022 Converting a 1040 Personal Return to Cash Flow Part 1: Schedules B & C
Timothy P. Harrington, TEAM Resources

2/3/2022 The Impact of Evolving Marijuana Laws on Your Institution
David A. Reed, Reed & Jolly, PLLC

2/8/2022 BSA Officer Reports to the Board
Morning Dawn Kincaid, Brode Consulting Services, Inc.

2/8/2022 **ACH Series:**
The Green Book & Government Payments Explained
Jason Johnson, UMACHA

2/9/2022 Onboarding: The New Normal
Diane Pape Reed, HR Doc

2/15/2022 Lending on Low Income Housing Tax Credit Projects
Elizabeth Fast, Spencer Fane LLP

2/16/2022 **Deposit Ops Series:**
Morning Writing New Account Procedures
Deborah L. Crawford, Gettechnical Inc.

2/17/2022 High-Risk Cash-Intensive Businesses: Managing & Monitoring
Morning Dawn Kincaid, Brode Consulting Services, Inc.

2/17/2022 Deep Dive into Force-Placed Flood Insurance
60 Minutes Molly Stull, Brode Consulting Services, Inc.

2/22/2022 Lending to Tenants-in-Common Projects
Morning Elizabeth Fast, Spencer Fane LLP

2/23/2022 Converting a 1040 Personal Return to Cash Flow Part 2: Schedules D, E & F
Timothy P. Harrington, TEAM Resources

2/24/2022 Advertising Compliance
Mary-Lou Heighes, Compliance Plus, Inc.

3/1/2022 2022 Supervisory Priorities Explained
David A. Reed, Reed & Jolly, PLLC

- 3/2/2022
Morning BSA Exam Manual Update: Identifying & Mitigating BSA Risks
Susan Costonis, Compliance Training and Consulting for Financial Institutions
- 3/3/2022 Appraisal Requirements: A Comprehensive Regulatory Summary
Mary-Lou Heighes, Compliance Plus, Inc.
- 3/8/2022
60 Minutes Board-Approved Policies: Tools to Streamline Your Process
Molly Stull, Brode Consulting Services, Inc.
- 3/9/2022
Morning **Deposit Ops Series:**
Opening Accounts Online: CIP, CDD, Documentation & More
Susan Costonis, Compliance Training and Consulting for Financial Institutions
- 3/9/2022 **ACH Series:**
2022 ACH Rules Update, Including Faster Payments
Shelly Sipple, EPCOR
- 3/15/2022 Real Estate Escrow Accounts & Flood Insurance
Mary-Lou Heighes, Compliance Plus, Inc.
- 3/16/2022
Morning Writing Teller Procedures
Deborah L. Crawford, Gettechnical Inc.
- 3/17/2022 ACH for P2P Transfers: Perils & Protections
Michele L. Barlow, Macha/PAR
- 3/22/2022
Morning Breaking Down the Anti-Money Laundering Act & Preparing for Impact
Dawn Kincaid, Brode Consulting Services, Inc.
- 3/23/2022 An In-Depth Look at Regulation Z's Amended Qualified Mortgage (QM) Rule
Michael Christians, Michael Christians Consulting, LLC
- 3/24/2022
Morning 20 Common Mistakes in Consumer Collections
Elizabeth Fast, Spencer Fane LLP
- 3/24/2022 Fair Lending Cornerstones: Best Practices & Current Agency Guidance
Molly Stull, Brode Consulting Services, Inc.
- 3/29/2022 Top 25 Safe Deposit Compliance Issues
David McGuinn, Safe Deposit Specialists
- 4/5/2022 **Deposit Ops Series:**
Payment Systems Bootcamp
Kimberly Ellis, UMACHA
- 4/6/2022
Morning **Frontline Series:**
Minor Accounts: Ownership, CIP, Access, Changes & Transactions
Deborah L. Crawford, Gettechnical Inc.
- 4/7/2022 Converting Accrual Statements into Cash Flow
Jeffery W. Johnson, Bankers Insight Group, LLC

- 4/12/2022
Morning Surviving a BSA Exam: Recent Hot Spots
Dawn Kincaid, Brode Consulting Services, Inc.
- 4/12/2022 **ACH Series:**
ACH Origination: Internal, Loans, Transfers & More
Michele L. Barlow, Macha/PAR
- 4/13/2022 The Latest in Social Engineering Attacks – How to Protect Against Complex Threats
John Moeller, CLA
- 4/14/2022 **Call Report Series:**
Call Reporting Basics
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 4/19/2022
Morning IRA & HSA: 2022's Hottest Issues & Answers
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 4/20/2022
Morning Writing Effective Credit Memos & Loan Narratives
Molly Stull, Brode Consulting Services, Inc.
- 4/20/2022 Board-Level Policies: What Is Required & Why
David A. Reed, Reed & Jolly, PLLC
- 4/26/2022
Morning Compliance Training for the Frontline
Dawn Kincaid, Brode Consulting Services, Inc.
- 4/27/2022 Ag Lending Compliance
Molly Stull, Brode Consulting Services, Inc.
- 4/28/2022
60 Minutes DEI: Keeping It Compliant
Diane Pape Reed, HR Doc
- 5/4/2022 BSA Compliance for Commercial Accounts: Beneficial Ownership & Beyond
David A. Reed, Reed & Jolly, PLLC
- 5/5/2022
Morning **Frontline Series:**
Maintaining Consumer Accounts:
Adding Names, Changing Names, Removing Owners, Changing Product Types & More
Deborah L. Crawford, Gettechnical Inc.
- 5/10/2022 Reducing Mortgage Delinquency: Proactive Protection of the Bottom Line
David A. Reed, Reed & Jolly, PLLC
- 5/11/2022
Morning **ACH Series:**
Decoding ACH Return Reason Codes
Michele L. Barlow, Macha/PAR
- 5/17/2022
Morning Construction Loan Nuts & Bolts: Documentation, Sample Scenarios & Avoiding Errors
Dawn Kincaid, Brode Consulting Services, Inc.

5/17/2022 **Consumer Lending Series:**
Consumer Underwriting 101: From Application to Approval
Jeffery W. Johnson, Bankers Insight Group, LLC

5/18/2022 **Deposit Ops Series:**
Morning Handling Trusts & Other Fiduciary Accounts
Elizabeth Fast, Spencer Fane LLP

5/19/2022 Building a Successful Cross-Selling Platform
Tim Tivis, Pinnacle Training Group

5/24/2022 Community Reinvestment Act: Preparing for Regulatory Changes
Dawn Kincaid, Brode Consulting Services, Inc.

5/25/2022 Enhanced Due Diligence & Risk Assessment of ACH Customers
Morning Elizabeth Fast, Spencer Fane LLP

6/1/2022 When a Business Owner Dies, Sells, or Delegates Authority
Morning Elizabeth Fast, Spencer Fane LLP

6/1/2022 Faster Payments Basics
60 Minutes Kimberly Ellis, UMACHA

6/2/2022 Interpreting Call Reports for the Board
Kira Sexton, CLA

6/7/2022 Measure It to Manage It:
Understanding Analytics & How to Determine Online Success
Eric C. Cook, WSI Internet Consulting

6/8/2022 Building a Better Board
60 Minutes Philip K. Smith, Gerrish Smith Tuck

6/9/2022 **ACH Series:**
Morning Electronic Payment Fraud: When Is Your Institution Liable?
Elizabeth Fast, Spencer Fane LLP

6/15/2022 **Frontline Series:**
Morning Maintaining Business Accounts:
Changing Principals, Changing Signers, Resolutions, Changing Products & More
Deborah L. Crawford, Gettechnical Inc.

6/16/2022 Decoding the Examination Process:
10 Essential Techniques to Thrive During Your Next Exam
David A. Reed, Reed & Jolly, PLLC

6/21/2022 **Consumer Lending Series:**
Morning Consumer Lending Collateral Considerations & Documentation
Elizabeth Fast, Spencer Fane LLP

- 6/22/2022 Commercial Lending: Risks, Rewards, Controls & Common Mistakes
Jeffery W. Johnson, Bankers Insight Group, LLC
- 6/23/2022 Identity Theft Red Flags & FACT Act Compliance
David A. Reed, Reed & Jolly, PLLC
- 6/28/2022 Mortgage Loan Origination: Critical Timing Requirements
Molly Stull, Brode Consulting Services, Inc.
- 6/30/2022 Overdrafts Under Fire: Clarifying the Confusion
Morning Dawn Kincaid, Brode Consulting Services, Inc.
- 7/6/2022 Record Retention in the Digital Age: What to Keep, When to Destroy, What Holds Up in Court?
Morning Elizabeth Fast, Spencer Fane LLP
- 7/7/2022 Countdown to ATR/QM Changes Effective October 1, 2022: Preparing Policies & Processes
Morning Dawn Kincaid, Brode Consulting Services, Inc.
- 7/12/2022 **Deposit Ops Series:**
Deposit Operations Comprehensive Compliance, Including BSA
Mary-Lou Heighes, Compliance Plus, Inc.
- 7/13/2022 Vendor Due Diligence & Effective Vendor Management
David A. Reed, Reed & Jolly, PLLC
- 7/14/2022 **Consumer Lending Series:**
Morning Proper Repossession, Notice & Sale of Non-Real Estate Collateral
Elizabeth Fast, Spencer Fane LLP
- 7/14/2022 **Call Report Series:**
Understanding Call Report Regulatory Capital: Standards, Ratios, Risk Weighting
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 7/19/2022 Advanced Beneficiary & RMD Considerations
Morning Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 7/20/2022 Powers of Attorney In-Depth: Good Faith, Fraud & Fiduciary Capacity
Morning Elizabeth Fast, Spencer Fane LLP
- 7/20/2022 Things That Keep Boards Up at Night
David A. Reed, Reed & Jolly, PLLC
- 7/26/2022 Record Retention Rules for Zoom, Microsoft Teams, Slack & Other E-Collaboration Platforms
Nancy Flynn, The ePolicy Institute
- 7/27/2022 Elevating Your Fraud Prevention Strategies
Ryan Dutton, SHAZAM, Inc.
- 7/28/2022 **Frontline Series:**
Morning Checking Account Signature Cards: CIP, IRS & Disclosures
Deborah L. Crawford, Gettechnical Inc.

8/3/2022 Morning	CDD: Creating an Effective Program from the Frontline to the Backroom Dawn Kincaid, Brode Consulting Services, Inc.
8/4/2022 Morning	Securing Collateral Part 1: Forms UCC-1 & 3: Filing, Perfection, Amending & Terminating Elizabeth Fast, Spencer Fane LLP
8/9/2022	Managing a Borrower's Business Through a Loan Agreement Jeffery W. Johnson, Bankers Insight Group, LLC
8/10/2022 Morning	E-SIGN Act: Electronic Loan Document Delivery Elizabeth Fast, Spencer Fane LLP
8/10/2022	Characteristics of Strong Risk Assessments: Tools to Monitor & Report Results Marcia Malzahn, Malzahn Strategic
8/11/2022	Compliance with E-SIGN, E-Statements & E-Disclosures Nancy Flynn, The ePolicy Institute
8/16/2022 Morning	Mission TRID: Overcoming Examiner-Cited Mistakes Dawn Kincaid, Brode Consulting Services, Inc.
8/17/2022	Managing Zoom, Microsoft Teams, Slack & Other Collaboration Platforms with Effective E-Policies Nancy Flynn, The ePolicy Institute
8/18/2022 60 Minutes	WSUD vs. Stop Payment: Definitions, Differences, Compliance Kimberly Ellis, UMACHA
8/23/2022	Adding the "Wow Factor" to Credit Analysis Jeffery W. Johnson, Bankers Insight Group, LLC
8/24/2022	Maximizing Recoveries on Charged-Off Loans David A. Reed, Reed & Jolly, PLLC
8/25/2022 Morning	Frontline Series: Reg CC Check Hold Requirements & Funds Availability Deborah L. Crawford, Gettechnical Inc.
8/30/2022 60 Minutes	The Way Forward to MORE Time: How to Manage Your Time, Instead of It Managing You Debbie Peterson, Getting to Clarity, LLC
9/1/2022 Morning	Consumer Lending Series: Consumer Lending Regulatory Essentials: Fair Lending, UDAAP, Privacy & More Elizabeth Fast, Spencer Fane LLP
9/7/2022 Morning	Job-Specific BSA Training for Frontline Susan Costonis, Compliance Training and Consulting for Financial Institutions

9/8/2022
Morning When a Borrower Dies
Elizabeth Fast, Spencer Fane LLP

9/13/2022
Morning Traditional & Roth IRA Part 1:
Eligibility, Contributions, Rollovers & Transfers
Frank J. LaLoggia, LaLoggia Consulting, Inc.

9/14/2022 Top 10 IT Frauds: Risks & Protection Strategies for Financial Institutions
John Moeller, CLA

9/15/2022 Troubled Debt Restructuring: What Qualifies & Accounting for TDRs as Credit Improves
Todd A. Sprang, CLA

9/20/2022
Morning Securing Collateral Part 2:
Purchase Money Security Interests: Taking Priority Over a Perfected Creditor
Elizabeth Fast, Spencer Fane LLP

9/21/2022
Morning Appraisal Reviews: Do You Know What to Look For?
Dawn Kincaid, Brode Consulting Services, Inc.

9/27/2022
60 Minutes TRID: Recognizing a Changed Circumstance & Issuing a Revised Loan Estimate
Molly Stull, Brode Consulting Services, Inc.

9/28/2022 Avoiding UDAAP Claims, Errors & Penalties
Mary-Lou Heighes, Compliance Plus, Inc.

9/29/2022
Morning **Frontline Series:**
Checks, Mobile Deposits, Substitute Checks: Indemnities, Endorsements & Timeframes
Deborah L. Crawford, Gettechnical Inc.

10/4/2022
Morning Chapter 7 & 13 Consumer Bankruptcies: Special Rules, Cramdowns & Risks
Elizabeth Fast, Spencer Fane LLP

10/5/2022 Reg E & the Electronic Fund Transfer Act
Mary-Lou Heighes, Compliance Plus, Inc.

10/6/2022 Are Safe Deposit Boxes on the Way Out?
David McGuinn, Safe Deposit Specialists

10/11/2022 **Call Report Series:**
Call Report Loan Classifications
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC

10/12/2022 Images, Video, Audio: What's New & Next for Social Media Platforms?
Eric C. Cook, WSI Internet Consulting

10/13/2022 Preparing for Examination Under the Mortgage Servicing Rules
David A. Reed, Reed & Jolly, PLLC

10/18/2022 Morning Traditional & Roth IRA Part 2:
Distributions, Taxation, Withholding & Penalties
Frank J. LaLoggia, LaLoggia Consulting, Inc.

10/19/2022 60 Min. a.m. Handling Reg E Disputes Confidently & Compliantly
Elizabeth Fast, Spencer Fane LLP

10/25/2022 Morning Handling Court-Ordered Accounts:
Estates, Guardianships, Conservatorships & Bankruptcy
Deborah L. Crawford, Gettechnical Inc.

10/26/2022 Ability to Repay: Qualified Mortgages & TILA RESPA Disclosures
Mary-Lou Heighes, Compliance Plus, Inc.

10/27/2022 Robbery Basics & Beyond
Carol Dodgen, Dodgen Security Consulting

11/2/2022 Morning Job-Specific BSA Training for Lenders
Susan Costonis, Compliance Training and Consulting for Financial Institutions

11/3/2022 Morning SAR Filing Requirements: When, How & Why
Dawn Kincaid, Brode Consulting Services, Inc.

11/8/2022 Morning Form 1099 Reporting: Third-Party Vendors, Foreclosures, Debt Forgiveness & More
Elizabeth Fast, Spencer Fane LLP

11/9/2022 Morning IRS Reporting, B Notices, Fines & Penalty Letters
Deborah L. Crawford, Gettechnical Inc.

11/9/2022 Financial Exploitation & Elder Fraud
Barry Thompson, Thompson Consulting Group, LLC

11/10/2022 60 Minutes Preparing for FedNow: Technology, Products, Services & More
Kevin Olsen, VSoft Corporation

11/15/2022 Mortgage Lending Compliance Overview
Mary-Lou Heighes, Compliance Plus, Inc.

11/16/2022 Social Media: Paid, Owned, Earned
Patrick W. Dix, SHAZAM, Inc.

11/17/2022 Morning BSA Essentials for the Board & Senior Management
Dawn Kincaid, Brode Consulting Services, Inc.

11/29/2022 Best Practices for Performing Quality-Control Loan Reviews
Jeffery W. Johnson, Bankers Insight Group, LLC

12/1/2022 Morning Board Secretary Procedural & Compliance Responsibilities
Dawn Kincaid, Brode Consulting Services, Inc.

12/6/2022 Reg E Requirements for Debit Card Error Resolution
Michele L. Barlow, Macha/PAR

12/7/2022 When a Depositor Dies
Morning Elizabeth Fast, Spencer Fane LLP

12/8/2022 Managing Your Mobile RDC Program
60 Minutes Kimberly Ellis, UMACHA

12/13/2022 Consumer Account Documentation: Best Practices
Morning Dawn Kincaid, Brode Consulting Services, Inc.

12/14/2022 FedNow Risk Assessments & Fraud Controls
60 Min. a.m. Kevin Olsen, VSoft Corporation

Webinar Times

Most webinars are held at 3:00 p.m. EST
Morning webinars are held at 11:00 a.m. EST