



Financial Education & Development
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2020 Community Bank Series

(Revised 10/15/19)

Six-Part Series

Deposit Account Series

- 1/14/2020 **Deposit Account Series:**
Compliance at Account Opening
Deborah Crawford, Gettechnical Inc.
- 1/28/2020 **Deposit Account Series:**
UCC 3 & 4 Check Issues: Stop Payments, Postdated, Stale-Dated & Endorsements
Mary-Lou Heighes, Compliance Plus, Inc.
- 2/13/2020 **Deposit Account Series:**
Banking Cannabis Businesses: Hemp, CBD, THC & More
Joseph Silvia, Howard & Howard Attorneys PLLC
- 2/24/2020 **Deposit Account Series:**
Monday Deposit Operations Update 2020
Deborah Crawford, Gettechnical Inc.
- 3/23/2020 **Deposit Account Series:**
Monday Advanced New Account Issues: POAs, Trusts, Estates & More
Deborah Crawford, Gettechnical Inc.
- 4/7/2020 **Deposit Account Series:**
10 Overdraft Hotspots, Including Regulations, Lawsuits & Guidance
Deborah Crawford, Gettechnical Inc.

Commercial Lending Series

- 2/11/2020 **Commercial Lending Series:**
Commercial Loan Documentation
Ann Brode-Harner, Brode Consulting Services, Inc.
- 3/5/2020 **Commercial Lending Series:**
Managing a Commercial Construction Loan: Start to Finish
Elizabeth Fast, Spencer Fane LLP

- 3/24/2020 **Commercial Lending Series:**
Commercial Flood Insurance Rules & Best Practices
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 4/1/2020 **Commercial Lending Series:**
Commercial Loan Workouts, Restructuring & Loss Mitigation
Elizabeth Fast, Spencer Fane LLP
- 4/28/2020 **Commercial Lending Series:**
Commercial Loans Secured by Real Estate
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 5/14/2020 **Commercial Lending Series:**
Analyzing Commercial Tax Returns: Forms 1065, 1120, 1120S & K-1s
Aaron Lewis, Young & Associates, Inc.

Four-Part Series

Growth & Transformation Series

- 5/27/2020 **Growth & Transformation Series:**
Driving Engagement with Facebook, Twitter & Instagram
Eric C. Cook, WSI Internet Consulting
- 6/16/2020 **Growth & Transformation Series:**
Banking Millennials: The Next Generation of Revenue
Diane Pape Reed, CU Doctor
- 7/1/2020 **Growth & Transformation Series:**
Digital Marketing Strategies: What's Working in 2020?
Eric C. Cook, WSI Internet Consulting
- 8/12/2020 **Growth & Transformation Series:**
Leveraging LinkedIn for Lenders
Eric C. Cook, WSI Internet Consulting

Cyber Series

- 8/13/2020 **Cyber Series:**
Layered Cybersecurity: Finding the Best Strategy for Your Bank
Aaron Daniels, Infogressive, Inc.
- 9/9/2020 **Cyber Series:**
Cybersecurity Assessment Tool 2.0 & GLBA Privacy
Brian Vitale, Compliance Advisory Services

10/14/2020 **Cyber Series:**
GLBA Security Expectations, Internal Controls & the Human Factor
Brian Vitale, Compliance Advisory Services

10/28/2020 **Cyber Series:**
Building & Sustaining a Cyber Intelligence Unit (CIU)
Brian Vitale, Compliance Advisory Services

Risk Officer Series

9/17/2020 **Risk Officer Series:**
The 15 Worst Security Mistakes
Barry Thompson, Thompson Consulting Group, LLC

10/8/2020 **Risk Officer Series:**
A Year in the Life of a Compliance Officer: Tips, Tools & Annual Requirements
Dawn Kincaid, Brode Consulting Services, Inc.

10/27/2020 **Risk Officer Series:**
Advanced BSA Officer Training: Risk, Compliance & Real-Life Scenarios
Susan Costonis, Compliance Consulting and Training for Financial Institutions

11/17/2020 **Risk Officer Series:**
Risk Management Officer: Expectations & Responsibilities
Molly Stull, Brode Consulting Services, Inc.