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**2020 Webinar Topics by Category**

(Revised 10/16/19)

**Audit & Accounting**

Accounting Nightmares: TDRs, Foreclosed Assets, Investments & More

Call Report Basic Lending Schedules: Coding, Classifications & Loan Loss Allowance

Call Report Preparation: Avoiding Common Errors

Call Report Regulatory Capital: Standards, Ratios, Risk Weighting

Call Report Update 2020

Call Reports for New Preparers & Reviewers

Dissecting Loan Loss Reserves, Including CECL Expectations

**Collections**

20 Common Mistakes in Consumer Collections

Collecting SBA Loans: Critical Steps in Protecting the SBA Guaranty

Collections & Right of Set Off in Commercial Lending

Consumer Bankruptcy: Compliance, Cramdowns & More

Credit Reporting & Delinquent Accounts: Disputes, Revisions & Guidance

Maximizing Recoveries on Charged-Off Loans

**Compliance**

Avoiding BSA Compliance Violations

Beneficial Ownership Rules for Business Accounts & Loans

BSA High-Risk Customers: Identifying, Enhanced Due Diligence & Monitoring

Fair Lending Comparative File Review That Meets Regulator Expectations

FCRA Compliance: From Delinquent Loans to New Hires

Leveraging BSA Controls for More Effective OFAC Compliance

**Risk Officer Series:** A Year in the Life of a Compliance Officer: Tips, Tools & Annual Requirements

**Risk Officer Series:** Advanced BSA Officer Training: Risk, Compliance & Real-Life Scenarios

**Risk Officer Series:** Risk Management Officer: Expectations & Responsibilities

Updating Your CDD Program: Beneficial Ownership, Triggering Events & New SSN Verification

**Directors**

Board Secretary Training: Documenting Board Training, Minutes, Corrections & More

Building the Best Possible Board Meeting: From Agenda to Action

Regulatory Requirements for the Board: A Comprehensive Checklist

Understanding Marijuana Business Compliance for the Board

**Frontline & New Accounts**

Annual Training for the Branch: BSA, Identity Theft & Regs CC, D, E & DD

Countdown to Reg CC Rule Changes Effective July 1, 2020

**Deposit Account Series:** 10 Overdraft Hotspots, Including Regulations, Lawsuits & Guidance

**Deposit Account Series:** Advanced New Account Issues: POAs, Trusts, Estates & More

**Deposit Account Series:** Banking Cannabis Businesses: Hemp, CBD, THC & More

**Deposit Account Series:** Compliance at Account Opening

**Deposit Account Series:** UCC 3 & 4 Check Issues: Stop Payments, Postdated, Stale-Dated & Endorsements

Using Notary & Corporate Seals Accurately

**Human Resources**

Effective & Compliant Pre-Employment Background Checks

Harassment Claims in a #MeToo World

HR Compliance: Lessons Learned from Massive HR Failures

Incorporating Diversity & Inclusion into Your HR Policies

Recruiting & Retaining Millennials, Gen Z & Nexters

**IRA**

2020 IRA & HSA Update, Including Pending & Breaking Legislation

Advanced IRA Beneficiary Issues: Death Distribution Calculations, Trusts, Successors & More

Establishing & Amending Traditional & Roth IRAs

Fundamentals of IRA Beneficiary Designations & Distributions

Year-End Actions for IRA Administrators: Notifications, Reporting & Monitoring

**Information Technology**

**Cyber Series:** Building & Sustaining a Cyber Intelligence Unit (CIU)

**Cyber Series:** Cybersecurity Assessment Tool 2.0 & GLBA Privacy

**Cyber Series:** GLBA Security Expectations, Internal Controls & the Human Factor

**Cyber Series:** Layered Cybersecurity: Finding the Best Strategy for Your Bank

Data-Driven Loan Pricing

**Lending**

Annual Loan Review: Consumer, Commercial & Residential

Appraisal Compliance Checklist, Including New Threshold Limits

Avoiding Costly Mistakes in Calculating Debt Service Coverage

Avoiding Loan Denial Mistakes

Banking & Lending to Cannabis Businesses: Lessons Learned

**Commercial Lending Series:** Analyzing Commercial Tax Returns: Forms 1065, 1120, 1120S & K-1s

**Commercial Lending Series:** Commercial Flood Insurance Rules & Best Practices

**Commercial Lending Series:** Commercial Loan Documentation

**Commercial Lending Series:** Commercial Loan Workouts, Restructuring & Loss Mitigation

**Commercial Lending Series:** Commercial Loans Secured by Real Estate

**Commercial Lending Series:** Managing a Commercial Construction Loan: Start to Finish

Common HMDA Violations & Challenges

Completing the TRID Closing Disclosure Line-by-Line

Completing the TRID Loan Estimate Line-by-Line

Consumer Loan Flood Insurance Forms Line-by-Line

Consumer Loan Underwriting Fundamentals: Interviews, Credit Reports, Compliance & Debt Ratios

Documenting & Perfecting Farm & Livestock Loans

E-SIGN for Lenders: Technicalities, Consumer Expectations & Risk

HELOC Compliance: Disclosures, Documentation, Advertising, Amending & More

HMDA: Still a Four-Letter Word?

Lending to Hemp Businesses

Lending to Self-Employed Borrowers

Managing In-House Real Estate Evaluations

Qualifying Borrowers Using Personal Tax Returns Part 1: Form 1040 & Schedules B & C

Qualifying Borrowers Using Personal Tax Returns Part 2: Schedules D, E & F

Regulator Update for the Credit Analyst

SAFE Act Compliance for Mortgage Loan Originators (MLOs)

TDRs: Defining, Examples, Financial Reporting & Best Practices

Top 10 Consumer Loan Documentation Mistakes

Top 10 Issues for the 2019 HMDA Report: Due March 1, 2020

UCC Article 9: Perfection Pitfalls & Proper Enforcement

UCC-1 & UCC-3 Financing Statements Line-by-Line: Filing, Amending & Renewing

Writing Compelling Credit Memos & Loan Narratives with Confidence

**Marketing**

Advertising Compliance Part 1: Print, Radio & TV

Advertising Compliance Part 2: Website, Online & Social Media

**Growth & Transformation Series:** Digital Marketing Strategies: What’s Working in 2020?

**Growth & Transformation Series:** Driving Engagement with Facebook, Twitter & Instagram

**Growth & Transformation Series:** Leveraging LinkedIn for Lenders

**Operations**

10 Lessons Learned When a Borrower Dies

10 Lessons Learned When a Depositor Dies

2020 ACH Rules Update, Including Emerging & Real-Time Payments

ACH Tax Refunds: Exceptions, Posting & Liabilities

Action Plan for Reg CC Rule Changes Effective July 1, 2020

Advanced CTR Training: Beyond the “Textbook”

Advanced Issues in Dormant Accounts, Unclaimed Property & Escheatment

Comparing Regulation E with Visa & Mastercard Rules

Compliance with E-SIGN, E-Statements & E-Disclosures

Debit & Prepaid Card Compliance: Disclosures, Fee Changes & More

**Deposit Account Series:** Deposit Operations Update 2020

Electronic & Imaged Documents: What to Keep, What to Destroy, What Holds Up in Court

FFIEC Requirements for a Remote Deposit Capture Risk Assessment

Handling ACH Exceptions & Returns

Handling Consumer Complaints & Disputes

Impact of Reg CC Rule Changes on ACH & RDC: Effective July 1, 2020

IRS Reporting Essentials: Form 1099 & Beyond

Legal Issues Surrounding Subpoenas & Summonses

Legally Handling ATM & Debit Card Claims Under Regulation E

Liability with ACH Death Notification Entries (DNEs) & Reclamations

Managing Force-Placed Mortgage & Auto Insurance

Mastercard Dispute Resolution for Chargebacks

Mastering Escrow: Analysis, Rules, Forms & Compliance

Recent Reg CC Changes:  Lessons Learned & Future Outlook

Responding to Garnishment & Levy Demands

Visa Claims Resolution for Chargebacks

**Security & Fraud**

Fraud by Channel Type: Check, Debit, Credit, ACH & Wire

New Technology: Cash Recyclers, Pod Banking & Interactive ATMs

**Risk Officer Series:** The 15 Worst Security Mistakes

Robbery: Critical Steps Before, During & After

**Senior Management**

10 Strategies for Remaining Independent in a Consolidating Environment

Branch Manager Guide to Success

Cutting-Edge Consumer Payments: Beyond PayPal & Venmo

**Growth & Transformation Series:** Banking Millennials: The Next Generation of Revenue

Managing Vendors: Due Diligence, Contracts, Tips & Tools

Three Key Risk Assessments in Enterprise Risk Management

Using the UBPR to Improve Bank Performance