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**2020 Webinar Schedule**

**(Find the complete webinar schedule** [**here**](https://financialedinc.com/select-your-state/category/upcoming-webinars)**)**

(Revised 1/8/20)

1/7/2020 Lending to Hemp Businesses, Including Recent USDA Interim Hemp Production Guidance

Dawn Kincaid, Brode Consulting Services, Inc.

1/8/2020 BSA High-Risk Customers: Identifying, Enhanced Due Diligence & Monitoring

Elizabeth Fast, Spencer Fane LLP

1/14/2020 **Deposit Account Series:**Compliance at Account Opening

Deborah Crawford, Gettechnical Inc.

1/15/2020 Incorporating Diversity & Inclusion into Your HR Policies

Nancy Flynn, The ePolicy Institute™

1/16/2020 Accounting Nightmares: TDRs, Foreclosed Assets, Investments & More

Bryan W. Mogensen, CliftonLarsonAllen LLP

1/21/2020 Data-Driven Loan Pricing

Josh Miramant, Blue Orange Digital

1/22/2020 2020 IRA & HSA Update, Including IRA Provisions Under the Secure Act

Frank J. LaLoggia, LaLoggia Consulting, Inc. **Title Modification 12/31/19**

1/23/2020 Top 10 Issues for the 2019 HMDA Report: Due March 1, 2020

Susan Costonis, Compliance Consulting and Training for Financial Institutions

1/28/2020 **Deposit Account Series:**   
UCC 3 & 4 Check Issues: Stop Payments, Postdated, Stale-Dated & Endorsements

Mary-Lou Heighes, Compliance Plus, Inc.

1/29/2020 Call Report Update 2020

Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC

1/30/2020 Advanced Issues in Dormant Accounts, Unclaimed Property & Escheatment

Elizabeth Fast, Spencer Fane LLP

2/4/2020 ACH Tax Refunds: Exceptions, Posting & Liabilities

Michele L. Barlow, PAR/WACHA

2/5/2020 Using the UBPR to Improve Bank Performance

Gary J. Young, Young & Associates, Inc.

2/6/2020 Action Plan for Reg CC Rule Changes Effective July 1, 2020

Steven Van Beek, Howard & Howard Attorneys PLLC

2/7/2020 Effective Time Mastery: Working Smarter, Not Harder

Recorded Only Dr. Jerry V. Teplitz, Jerry Teplitz Enterprises, Inc. **Added Hot Topic 12/16/19**

2/10/2020 Diversity Self-Assessment: Regulatory Guidance & Best Practices

Monday David A. Reed, Reed & Jolly, PLLC **Added Hot Topic 11/14/19**

2/11/2020 **Commercial Lending Series:**Commercial Loan Documentation

Ann Brode-Harner, Brode Consulting Services, Inc.

2/12/2020 Electronic & Imaged Documents: What to Keep, What to Destroy, What Holds Up in Court

Elizabeth Fast, Spencer Fane LLP

2/13/2020 **Deposit Account Series:**Banking Cannabis Businesses: Hemp, CBD, THC & More

Joseph Silvia, Howard & Howard Attorneys PLLC

2/19/2020 Harassment Claims in a #MeToo World

David A. Reed, Reed & Jolly, PLLC

2/20/2020 Qualifying Borrowers Using Personal Tax Returns Part 1: Form 1040 & Schedules B & C

Tim Harrington, TEAM Resources

2/21/2020 Nonresident Aliens: New 2020 Tax Reporting Rules, CIP, CDD & More

Morning Dawn Kincaid, Brode Consulting Services, Inc. **Added Hot Topic 1/7/20**

2/24/2020 **Deposit Account Series:**

MondayDeposit Operations Update 2020

Deborah Crawford, Gettechnical Inc.

2/25/2020 HELOC Compliance: Disclosures, Documentation, Advertising, Amending & More

Elizabeth Fast, Spencer Fane LLP

2/27/2020Managing Force-Placed Mortgage & Auto Insurance

Bill Elliott, Young & Associates, Inc.

3/3/2020 Appraisal Compliance Checklist, Including New Threshold Limits

Ann Brode-Harner, Brode Consulting Services, Inc.

3/4/2020 Call Report Preparation: Avoiding Common Errors

Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC

3/5/2020 **Commercial Lending Series:**  Managing a Commercial Construction Loan: Start to Finish

Elizabeth Fast, Spencer Fane LLP

3/9/2020 Understanding Marijuana Business Compliance for the Board

Monday Dawn Kincaid, Brode Consulting Services, Inc.

3/10/2020 Common HMDA Violations & Challenges

Susan Costonis, Compliance Consulting and Training for Financial Institutions

3/11/2020 Impact of Reg CC Rule Changes on ACH & RDC: Effective July 1, 2020

Michele L. Barlow, PAR/WACHA

3/17/2020 Qualifying Borrowers Using Personal Tax Returns Part 2: Schedules D, E & F

Tim Harrington, TEAM Resources

3/18/2020 2020 ACH Rules Update, Including Emerging & Real-Time Payments

Shelly Sipple, EPCOR

3/19/2020 Consumer Loan Flood Insurance Forms Line-by-Line

Molly Stull, Brode Consulting Services, Inc.

3/23/2020 **Deposit Account Series:**

MondayAdvanced New Account Issues: POAs, Trusts, Estates & More

Deborah Crawford, Gettechnical Inc.

3/24/2020 **Commercial Lending Series:**   
Commercial Flood Insurance Rules & Best Practices

Susan Costonis, Compliance Consulting and Training for Financial Institutions

3/25/2020 Collecting SBA Loans: Critical Steps in Protecting the SBA Guaranty

Elizabeth Fast, Spencer Fane LLP

3/31/2020 New Technology: Cash Recyclers, Pod Banking & Interactive ATMs

Barry Thompson, Thompson Consulting Group, LLC

4/1/2020 **Commercial Lending Series:**Commercial Loan Workouts, Restructuring & Loss Mitigation

Elizabeth Fast, Spencer Fane LLP

4/2/2020 Mastercard Dispute Resolution for Chargebacks

Diana Kern, SHAZAM, Inc.

4/7/2020 **Deposit Account Series:**10 Overdraft Hotspots, Including Regulations, Lawsuits & Guidance

Deborah Crawford, Gettechnical Inc.

4/8/2020 Board Secretary Training: Documenting Board Training, Minutes, Corrections & More

Dawn Kincaid, Brode Consulting Services, Inc.

4/14/2020 Advertising Compliance Part 1: Print, Radio & TV

Steven Van Beek, Howard & Howard Attorneys PLLC

4/15/2020 FCRA Compliance: From Delinquent Loans to New Hires

David A. Reed, Reed & Jolly, PLLC

4/16/2020 Establishing & Amending Traditional & Roth IRAs

Frank J. LaLoggia, LaLoggia Consulting, Inc.

4/21/2020 New FFIEC Procedures for Business Continuity Management & Resilience

Molly Stull, Brode Consulting Services, Inc. **Added Hot Topic 12/30/19**

4/22/2020 10 Strategies for Remaining Independent in a Consolidating Environment

Phillip K. Smith, Gerrish Smith Tuck, PC, Consultants & Attorneys

4/23/2020 Countdown to Reg CC Rule Changes Effective July 1, 2020

Dawn Kincaid, Brode Consulting Services, Inc.

4/28/2020 **Commercial Lending Series:**Commercial Loans Secured by Real Estate

Susan Costonis, Compliance Consulting and Training for Financial Institutions

4/29/2020 Consumer Bankruptcy: Compliance, Cramdowns & More

Elizabeth Fast, Spencer Fane LLP

4/30/2020 Advertising Compliance Part 2: Website, Online & Social Media

Steven Van Beek, Howard & Howard Attorneys PLLC

5/5/2020 Writing Compelling Credit Memos & Loan Narratives with Confidence

Ann Brode-Harner, Brode Consulting Services, Inc.

5/7/2020 E-SIGN for Lenders: Technicalities, Consumer Expectations & Risk

Susan Costonis, Compliance Consulting and Training for Financial Institutions

5/12/2020 Visa Claims Resolution for Chargebacks

Diana Kern, SHAZAM, Inc.

5/13/2020 Leveraging BSA Controls for More Effective OFAC Compliance

Carl Goss & Gustavo Membiela, Hunton Andrews Kurth LLP

5/14/2020 **Commercial Lending Series:**Analyzing Commercial Tax Returns: Forms 1065, 1120, 1120S & K-1s

Aaron Lewis, Young & Associates, Inc.

5/18/2020 Demystifying TRID for Construction Loans Using the New CFPB Guides

Monday Bill Elliott, Young & Associates, Inc. **Added Hot Topic 12/31/19**

5/19/2020 Credit Reporting & Delinquent Accounts: Disputes, Revisions & Guidance

David A. Reed, Reed & Jolly, PLLC

5/20/2020 Updating Your CDD Program:   
Beneficial Ownership, Triggering Events & New SSN Verification

Dawn Kincaid, Brode Consulting Services, Inc.

5/21/2020 Documenting & Perfecting Farm & Livestock Loans

Elizabeth Fast, Spencer Fane LLP

5/27/2020 **Growth & Transformation Series:**   
Driving Engagement with Facebook, Twitter & Instagram

Eric C. Cook, WSI Internet Consulting

5/28/2020 Branch Manager Guide to Success

Molly Stull, Brode Consulting Services, Inc.

6/2/2020 Consumer Loan Underwriting Fundamentals:   
Interviews, Credit Reports, Compliance & Debt Ratios

Larry Williams, Financial Education & Development, Inc.

6/3/2020 UCC Article 9: Perfection Pitfalls & Proper Enforcement

Elizabeth Fast, Spencer Fane LLP

6/4/2020TDRs: Defining, Examples, Financial Reporting & Best Practices

Stephen J.M. Schiltz, CliftonLarsonAllen LLP

6/9/2020 Debit & Prepaid Card Compliance: Disclosures, Fee Changes & More

Steven Van Beek, Howard & Howard Attorneys PLLC

6/10/2020 Completing the TRID Loan Estimate Line-by-Line

Dawn Kincaid, Brode Consulting Services, Inc.

6/11/2020 Three Key Risk Assessments in Enterprise Risk Management

Marcia Malzahn, Malzahn Strategic

6/16/2020 **Growth & Transformation Series:**Banking Millennials: The Next Generation of Revenue

Diane Pape Reed, CU Doctor

6/17/2020 Handling ACH Exceptions & Returns

Shelly Sipple, EPCOR

6/18/2020 Fair Lending Comparative File Review That Meets Regulator Expectations

Ann Brode-Harner, Brode Consulting Services, Inc.

6/23/2020 Comparing Regulation E with Visa & Mastercard Rules

Diana Kern, SHAZAM, Inc.

6/24/2020 Managing In-House Real Estate Evaluations

Aaron Lewis, Young & Associates, Inc.

6/25/2020 20 Common Mistakes in Consumer Collections

Elizabeth Fast, Spencer Fane LLP

6/30/2020 Fraud by Channel Type: Check, Debit, Credit, ACH & Wire

Erin Fonte, Hunton Andrews Kurth LLP

7/1/2020 **Growth & Transformation Series:**   
Digital Marketing Strategies: What’s Working in 2020?

Eric C. Cook, WSI Internet Consulting

7/7/2020 HR Compliance: Lessons Learned from Massive HR Failures

Diane Pape Reed, CU Doctor

7/8/2020 Annual Training for the Branch: BSA, Identity Theft & Regs CC, D, E & DD

Deborah Crawford, Gettechnical Inc.

7/9/2020 Top 10 Consumer Loan Documentation Mistakes

Dawn Kincaid, Brode Consulting Services, Inc.

7/13/2020 Completing the TRID Closing Disclosure Line-by-Line

Monday Dawn Kincaid, Brode Consulting Services, Inc.

7/15/2020 HMDA: Still a Four-Letter Word?

Michael Christians, Michael Christians Consulting, LLC

7/22/2020 Responding to Garnishment & Levy Demands

Elizabeth Fast, Spencer Fane LLP

7/23/2020 Call Report Basic Lending Schedules: Coding, Classifications & Loan Loss Allowance

Amanda C. Garnett, CliftonLarsonAllen LLP

7/28/2020 Beneficial Ownership Rules for Business Accounts & Loans

Susan Costonis, Compliance Consulting and Training for Financial Institutions

7/29/2020 Lending to Self-Employed Borrowers

Aaron Lewis, Young & Associates, Inc.

7/30/2020 Handling Consumer Complaints & Disputes

Mary-Lou Heighes, Compliance Plus, Inc.

8/4/2020 Maximizing Recoveries on Charged-Off Loans

David A. Reed, Reed & Jolly, PLLC

8/5/2020 Advanced CTR Training: Beyond the “Textbook”

Dawn Kincaid, Brode Consulting Services, Inc.

8/6/2020 Fundamentals of IRA Beneficiary Designations & Distributions

Frank J. LaLoggia, LaLoggia Consulting, Inc.

8/12/2020 **Growth & Transformation Series:**   
Leveraging LinkedIn for Lenders

Eric C. Cook, WSI Internet Consulting

8/13/2020 **Cyber Series:**Layered Cybersecurity: Finding the Best Strategy for Your Bank

Aaron Daniels, Infogressive, Inc.

8/18/2020 Effective & Compliant Pre-Employment Background Checks

David A. Reed, Reed & Jolly, PLLC

8/19/2020 Collections & Right of Set Off in Commercial Lending

Elizabeth Fast, Spencer Fane LLP

8/25/2020 Advanced IRA Beneficiary Issues: Death Distribution Calculations, Trusts, Successors & More

Frank J. LaLoggia, LaLoggia Consulting, Inc.

8/26/2020 Cutting-Edge Consumer Payments: Beyond PayPal & Venmo

Erin Fonte, Hunton Andrews Kurth LLP

8/27/2020 Liability with ACH Death Notification Entries (DNEs) & Reclamations

Michele L. Barlow, PAR/WACHA

9/2/2020 SAFE Act Compliance for Mortgage Loan Originators (MLOs)

Susan Costonis, Compliance Consulting and Training for Financial Institutions

9/9/2020 **Cyber Series:**Cybersecurity Assessment Tool 2.0 & GLBA Privacy

Randall J. Romes, CliftonLarsonAllen LLP **Changed Speaker 10/28/19**

9/10/2020 10 Lessons Learned When a Depositor Dies

Deborah Crawford, Gettechnical Inc.

9/15/2020 Call Report Regulatory Capital: Standards, Ratios, Risk Weighting

Amanda C. Garnett, CliftonLarsonAllen LLP

9/16/2020 Building the Best Possible Board Meeting: From Agenda to Action

David A. Reed, Reed & Jolly, PLLC

9/17/2020 **Risk Officer Series:**   
The 15 Worst Security Mistakes

Barry Thompson, Thompson Consulting Group, LLC

9/22/2020 UCC-1 & UCC-3 Financing Statements Line-by-Line: Filing, Amending & Renewing

Elizabeth Fast, Spencer Fane LLP

9/24/2020 Avoiding Costly Mistakes in Calculating Debt Service Coverage

Aaron Lewis, Young & Associates, Inc.

9/29/2020 FFIEC Requirements for a Remote Deposit Capture Risk Assessment

Angi Farren, UMACHA

9/30/2020 Mastering Escrow: Analysis, Rules, Forms & Compliance

Ann Brode-Harner, Brode Consulting Services, Inc.

10/6/2020 Managing Vendors: Due Diligence, Contracts, Tips & Tools

Joseph Silvia, Howard & Howard Attorneys PLLC

10/7/2020 Compliance with E-SIGN, E-Statements & E-Disclosures

Nancy Flynn, The ePolicy Institute™

10/8/2020 **Risk Officer Series:**A Year in the Life of a Compliance Officer: Tips, Tools & Annual Requirements

Dawn Kincaid, Brode Consulting Services, Inc.

10/14/2020 **Cyber Series:**GLBA Security Expectations, Internal Controls & the Human Factor

Randall J. Romes, CliftonLarsonAllen LLP **Changed Speaker 10/28/19**

10/15/2020 Regulatory Requirements for the Board: A Comprehensive Checklist

Elizabeth Fast, Spencer Fane LLP

10/20/2020 Regulator Update for the Credit Analyst

Aaron Lewis, Young & Associates, Inc.

10/21/2020 Banking & Lending to Cannabis Businesses: Clarifying the Confusion & Avoiding Pitfalls

Dawn Kincaid, Brode Consulting Services, Inc. **Title Modification 1/8/20**

10/22/2020 Legally Handling ATM & Debit Card Claims Under Regulation E

Elizabeth Fast, Spencer Fane LLP

10/27/2020 **Risk Officer Series:**Advanced BSA Officer Training: Risk, Compliance & Real-Life Scenarios

Susan Costonis, Compliance Consulting and Training for Financial Institutions

10/28/2020 **Cyber Series:**Building & Sustaining a Cyber Intelligence Unit (CIU)

Randall J. Romes, CliftonLarsonAllen LLP **Changed Speaker 10/28/19**

11/3/2020 Recruiting & Retaining Millennials, Gen Z & Nexters

Diane Pape Reed, CU Doctor

11/4/2020 Call Reports for New Preparers & Reviewers

Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC

11/5/2020 Dissecting Loan Loss Reserves, Including CECL Expectations

Bob Viering, Young & Associates, Inc.

11/10/2020 Year-End Actions for IRA Administrators: Notifications, Reporting & Monitoring

Frank J. LaLoggia, LaLoggia Consulting, Inc.

11/12/2020 IRS Reporting Essentials: Form 1099 & Beyond

David A. Reed, Reed & Jolly, PLLC

11/17/2020 **Risk Officer Series:**Risk Management Officer: Expectations & Responsibilities

Molly Stull, Brode Consulting Services, Inc.

11/18/2020 10 Lessons Learned When a Borrower Dies

Elizabeth Fast, Spencer Fane LLP

11/24/2020 Robbery: Critical Steps Before, During & After

Barry Thompson, Thompson Consulting Group, LLC

12/1/2020 Avoiding BSA Compliance Violations

Mary-Lou Heighes, Compliance Plus, Inc.

12/2/2020 Annual Loan Review: Consumer, Commercial & Residential

Ann Brode-Harner, Brode Consulting Services, Inc.

12/3/2020 Using Notary & Corporate Seals Accurately

Dawn Kincaid, Brode Consulting Services, Inc.

12/8/2020 Recent Reg CC Changes: Lessons Learned & Future Outlook

Dawn Kincaid, Brode Consulting Services, Inc.

12/9/2020 Legal Issues Surrounding Subpoenas & Summonses

Elizabeth Fast, Spencer Fane LLP

12/15/2020 Avoiding Loan Denial Mistakes

Molly Stull, Brode Consulting Services, Inc.

**Most webinars are scheduled from 2:00-3:30 PM Central Time unless otherwise indicated.**

**Please check the brochure copy to confirm the time.**