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**CAPTRUST Financial Advisors –** *401K Provider - Specializing in a holistic approach to retirement plan consulting encompassing all areas of plan oversight.*

Casey Pogodzinski – caseypogodzinski@captrustadvisors.com 248-620-8100

**Community Bankers Insurance Agency** – *Employee Benefits – Supported by Michigan Planners and A.E. Mourad, this is a comprehensive benefits program including an internet portal.*

Kate Angles –kateangles@cbofm.org– 517-336-4430

**Computer Services, Inc (CSI)** – *Board Communications – Secure Document Delivery – Intranet solution combining a series of powerful communication tools and productivity applications in a single portal.*

Bill Evers – bill.evers@csiweb.com – 219-929-8337

**EBS, a bank consulting company**– *Executive Benefits - BOLI – Marketing, consulting and service firm specializing in the administration and placement of BOLI programs.*

Kirk Anderson – kanderson@ebscomp.com – 248-244-6076

**FF&S** – *Office Supplies and Printing – Creating savings by optimizing the planning, purchasing and inventory management of operating business materials.*

Trent Dalhstrom – tdahlstrom@ffssolutions.com - 517-209-7023

**FiNet** – *Merchant Services – Credit Card Processing – Providing a network of merchant payment processing services.*

Richard Camardo – rcamardo@finetsolutions.com – 800-487-5577

**Financial Furnishings, Inc.** – *Office Furniture Discounts – Premier discount resource for superior quality desks, workstation systems, seating, filing solutions, conference and training environments.*

John Fountain – johnf@financialfurishings.com – 800-769-8841

**HUB International –** *Insurance programs – Specializing in designing program coverage areas and remediating existing policies.*

Debra McManigle – debra.mcmanigle@hubinternational.com

- 269-441-5058

**ICBA Securities** – *Bank Investments – Bonds – Provides a full suite of investment products and services.*

Jim Reber – jreber@icbasecurities.com – 800-422-6442

**ICBA Bancard & TCM Bank** – *Credit Card Program – Competitive credit, debit, and merchant processing options to help strengthen consumer and small business relationships.*

Julie Hanson – julie.hanson@icba.org – 608-873-9374

**International Marketing & Administration Company (IMAC)** – *Direct Marketing – Income Opportunities – Offers direct marketed consumer appreciation programs.*

Kate Angles – kateangles@cbofm.org – 517-336-4430

**Investment Professionals, Inc. (IPI)** – *Retail Investments – Multi-product insurance platform directly through your bank website.*

Jay Lavender – j.lavender@invpro.com – 210-288-1981

**Investors Title Company** – Multi-bank owned title insurance program and *Home Equity Title Insurance – Full instant coverage title insurance.*

Sky Weaver - skyweaver@invtitle.com – 989-387-8869

**JLH Associates, LLC** – *Compliance – Insurance Review – Risk Management – Industry expert in the area of non-deposit programs, insurance and financial service programs.*

Jim Harvin – jharvin@jlhassociatesllc.com – 517-351-4158

**Message On Hold** – *Custom Message On Hold Programs – Offering product and service messaging to ensure customers are kept current with bank offerings.*

Kate Angles – kateangles@cbofm.org – 517-336-4430

**Miedema Asset Management Group** – *Repossession Liquidation Services – Offering a one-stop-shop for all remarketing and repossession needs.*

Jared Hekstra – jared@1800lastbid.com – 616-291-7003

**Ncontracts** – *3rd Party Vendor and Contract Management – Providing web-based vendor and contract management services for financial institutions.*

Jessie Hogue – jessie.hogue@ncontracts.com – 317-513-0729

**NetGain Technologies –** *IT resource – Outsource IT services – Experts in architectural design, implementation and management of high performance IT solutions.*

Nigel Taylor – ntaylor@netgainit.com – 859.226.1964

**PM Environmental, Inc. –** *Environmental risk expert -* *Consulting and management of environmental, engineering, industrial hygiene, energy and development projects*

Mike Kulka – kulka@pmenv.com – 248-414-1425

**Seattle Specialty Insurance Services, Inc. (SSIS)** – *Force Placed Insurance* - *Income Opportunity – Largest provider of collateral insurance coverage and specialized services to the community banking industry.*

Kate Angles – kateangles@cbofm.org – 517-336-4430

**SBA Complete, Inc. –** *Outsourced SBA loan solutions – Conducts portfolio reviews, offers solution for reporting and loan servicing in addition to complete SBA lending solutions.*

Richard Carlson – rcarlson@sbacomplete.com – 619-847-6468

**SHAZAM** – *A national single source provider of the following services: debit card, core, fraud, ATM,*

*To learn more visit shazam.net.*

Andrew Huth - ahuth@shazam.net – 800-278-8150

**Travelers** – *Bank* *Insurance – Offering a wide range of commercial insurance coverages for financial institutions.*

Andrew Hatheway – amhathew@travelers.com – 317-818-0195

**UPS** – *Shipping – Overnight Shipping – Range of options for the synchronized movement of goods, information and funds.*

Barb Mackie – bmackie@ups.com – 517-204-9122

**Watermark** **Employee Benefits, LLC**– *Commercial Borrower Disability Insurance – Protection for banks by insuring commercial loans with the best coverage available at fraction of the cost.*

Zac Woodward – zac@watermarkeb.com – 616-248-0100