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Kate Angles [–kateangles@cbofm.org](mailto:–kateangles@cbofm.org)– 517-336-4430

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Bill Evers – [bill.evers@csiweb.com](mailto:bill.evers@csiweb.com) – 219-929-8337

**EBS, a bank consulting company**– *Executive Benefits - BOLI – Marketing, consulting and service firm specializing in the administration and placement of BOLI programs.*

Kirk Anderson – [kanderson@ebscomp.com](mailto:kanderson@ebscomp.com) – 248-244-6076

**FF&S** – *Office Supplies and Printing – Creating savings by optimizing the planning, purchasing and inventory management of operating business materials.*

Trent Dalhstrom – [tdahlstrom@ffssolutions.com](mailto:tdahlstrom@ffssolutions.com) - 517-209-7023

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Richard Camardo – [rcamardo@finetsolutions.com](mailto:rcamardo@finetsolutions.com) – 800-487-5577

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John Fountain – [johnf@financialfurishings.com](mailto:johnf@financialfurishings.com) – 800-769-8841

**HUB International –** *Insurance programs – Specializing in designing program coverage areas and remediating existing policies.*

Debra McManigle – [debra.mcmanigle@hubinternational.com](mailto:debra.mcmanigle@hubinternational.com)

- 269-441-5058

**ICBA Securities** – *Bank Investments – Bonds – Provides a full suite of investment products and services.*

Jim Reber – [jreber@icbasecurities.com](mailto:jreber@icbasecurities.com) – 800-422-6442

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Julie Hanson – [julie.hanson@icba.org](mailto:julie.hanson@icba.org) – 608-873-9374

**International Marketing & Administration Company (IMAC)** – *Direct Marketing – Income Opportunities – Offers direct marketed consumer appreciation programs.*

Kate Angles – [kateangles@cbofm.org](mailto:kateangles@cbofm.org) – 517-336-4430

**Investment Professionals, Inc. (IPI)** – *Retail Investments – Multi-product insurance platform directly through your bank website.*

Jay Lavender – [j.lavender@invpro.com](mailto:j.lavender@invpro.com) – 210-288-1981

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Sky Weaver - [skyweaver@invtitle.com](mailto:skyweaver@invtitle.com) – 989-387-8869

**JLH Associates, LLC** – *Compliance – Insurance Review – Risk Management – Industry expert in the area of non-deposit programs, insurance and financial service programs.*

Jim Harvin – [jharvin@jlhassociatesllc.com](mailto:jharvin@jlhassociatesllc.com) – 517-351-4158

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Kate Angles – [kateangles@cbofm.org](mailto:kateangles@cbofm.org) – 517-336-4430

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Jared Hekstra – [jared@1800lastbid.com](mailto:jared@1800lastbid.com) – 616-291-7003

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Jessie Hogue – [jessie.hogue@ncontracts.com](mailto:jessie.hogue@ncontracts.com) – 317-513-0729

**NetGain Technologies –** *IT resource – Outsource IT services – Experts in architectural design, implementation and management of high performance IT solutions.*

Nigel Taylor – [ntaylor@netgainit.com](mailto:ntaylor@netgainit.com) – 859.226.1964

**PM Environmental, Inc. –** *Environmental risk expert -* *Consulting and management of environmental, engineering, industrial hygiene, energy and development projects*

Mike Kulka – [kulka@pmenv.com](mailto:kulka@pmenv.com) – 248-414-1425

**Seattle Specialty Insurance Services, Inc. (SSIS)** – *Force Placed Insurance* - *Income Opportunity – Largest provider of collateral insurance coverage and specialized services to the community banking industry.*

Kate Angles – [kateangles@cbofm.org](mailto:kateangles@cbofm.org) – 517-336-4430

**SBA Complete, Inc. –** *Outsourced SBA loan solutions – Conducts portfolio reviews, offers solution for reporting and loan servicing in addition to complete SBA lending solutions.*

Richard Carlson – [rcarlson@sbacomplete.com](mailto:rcarlson@sbacomplete.com) – 619-847-6468

**SHAZAM** – *A national single source provider of the following services: debit card, core, fraud, ATM,*

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Andrew Huth - [ahuth@shazam.net](mailto:ahuth@shazam.net) – 800-278-8150

**Travelers** – *Bank* *Insurance – Offering a wide range of commercial insurance coverages for financial institutions.*

Andrew Hatheway – [amhathew@travelers.com](mailto:amhathew@travelers.com) – 317-818-0195

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Barb Mackie – [bmackie@ups.com](mailto:bmackie@ups.com) – 517-204-9122

**Watermark** **Employee Benefits, LLC**– *Commercial Borrower Disability Insurance – Protection for banks by insuring commercial loans with the best coverage available at fraction of the cost.*

Zac Woodward – [zac@watermarkeb.com](mailto:zac@watermarkeb.com) – 616-248-0100