



CBM Partners with QwickRate to Offer Community Banks Discounts on Non-brokered CD Marketplace and QwickAnalytics Online Tools

East Lansing, MI - Community Bankers of Michigan has endorsed QwickRate® as a Preferred Service Provider, including the provider's premier non-brokered QwickRate CD Marketplace for online funding and investing as well as the QwickAnalytics® offering, which will give CBM member banks immediate access to online bank research, bank and peer performance analytics, and regulatory compliance tools such as CECLSolver™ and Credit Stress Test.

“We take pride in finding vendor products and services that offer significant value to our members. QwickRate's non-brokered CD Marketplace provides community banks with opportunities to increase their deposit volume and offers them a reliable source of contingency funding to more effectively manage their liquidity needs,” said CBM President and CEO Mike Tierney. “The QwickAnalytics tools enable community banks of all sizes to analyze their competition, identify impending regulatory challenges, and produce professional analysis and reports to keep management, directors and shareholders informed.”

In its non-brokered CD Marketplace, QwickRate helps community banks fund local lending opportunities and gain higher investment yields by enabling them to sell and purchase non-brokered CDs via direct, online access to more than 3,000 institutional subscribers across the nation. Along with ensuring industry-leading ease of use, the Marketplace provides on-staff regulatory guidance and unlimited customer support to its subscriber base.

QwickAnalytics delivers affordable and compelling online research, regulatory and analytics tools designed specifically for community bankers. With access to extensive, robust data and powerful tools, banks are able to simplify the process of assessing the competition, benchmarking their bank and peers, and meeting examiner expectations with CECLSolver and the Credit Stress Test. CBA members may request a 3-month free trial of QwickAnalytics at www.qwickrate.com/3monthtrial.

CBM members will receive a 10% discount on both QwickAnalytics and the QwickRate CD Marketplace.

“We are honored to partner with CBM and its member community banks to provide them with a reliable non-brokered source to generate deposits,” said Shawn O'Brien, QwickRate president. “In addition, our QwickAnalytics tools can be a real time-saver by CBM Michigan bankers

gaining immediate access to research for all banks across the country (including their own), so that they can cost-effectively utilize the financial and competitive data they need in order to thrive as a high-performing institution.”

More information on this topic and QwickRate’s product and service offerings is available by calling the Community Bankers of Michigan at 1.517.336.4430 or contact Ricki Dagosta from QwickRate directly at 1.800.285.8626 or ricki.dagosta@qwickrate.com.