

CBM Preferred Partners



Exceptional products and significant discounts!

When researching new service providers, or rethinking current ones, consider the CBM Preferred Partner Companies. Those listed below earned the CBM seal of approval, including special pricing for our members. We have completed extensive due diligence with each company available for your review. Explore the revenue enhancements, cost reductions, and efficiency gains with these vendors and improve your bottom line! Give us a call at 517-336-4430 or visit CBM online at www.cbofm.org to obtain more information on the companies listed below.

BHG Financial – Offering the sale of high-quality professional loans through their state of the art purchasing platform, the BHG Loan Hub.
Nellie Szczech – nellie@bhg-inc.com – 315-383-9648

Business Credit Reports, Inc. – Info-tech company offering blended bureau and D&B data into instant reports with scores, analytics and credit recommendations.
Kate Angles – kateangles@cbofm.org – 517-336-4430

College Ave Student Loans – Turnkey referral program for banks' customers private student lending needs. Loans for both students and parents to assist with undergrad and graduate education costs. Refinance loans available.
Rachael Ling – rling@collegeave.com – 302-332-1146

CRA Partners – Compliance programs, CRA support and CRA established peer group to create safe and secure living environments for the elderly with community bank assistance.
Kristine LaVigna – Kristine.LaVigna@schpfoundation.org – 901-529-4781

EBS Strategies, LLC – Executive Benefits - BOLI – Marketing, consulting and service firm specializing in the administration and placement of BOLI programs and Executive Benefit Plans.
Kirk Anderson – kanderson@ebcomp.com – 734-812-1150

Endeavor IT – Information Technology and Support – Specializing in intuitive managed support and managed security and compliance services.
Molly Reid – molly.reid@endeavorit.com – 616-837-6930

Financial Furnishings, Inc. – Office Furniture Discounts – Premier discount resource for superior quality desks, workstation systems, seating, filing solutions, conference and training environments.
John Phelan – johnp@financialfurnishings.com – 586-725-5737

HUB International – Insurance programs – Specializing in designing program coverage areas and remediating existing policies.
Debra McManigle – debra.mcmanigle@hubinternational.com – 269-441-5058

ICBA Securities – Bank Investments – Bonds – Provides a full suite of investment products and services through our endorsed broker Stifel.
Jim Reber – jreber@icbasecurities.com – 800-422-6442

ICBA Payments – Payment Resources – Competitive credit, debit, prepaid and merchant processing options to help strengthen consumer and small business relationships.
Heather Sullivan – heather.sullivan@icba.org – 202-821-4327

Insurance Marketing & Administration Company (IMAC) – Direct Marketing – Income Opportunities – Offers direct marketed consumer appreciation programs.
Kate Angles – kateangles@cbofm.org – 517-336-4430

Investors Title – Title Insurance – Multi-bank owned title insurance program and Home Equity Title Insurance – Full instant coverage title insurance.
Sky Weaver – sweaver@invtitle.com – 989-387-8869

JLH Associates, LLC – Consulting – Outsourced resource in insurance and financial services areas of bank operations including vendor sourcing and RPF facilitation, collateral insurance management, agency formation and revenue development.
Jim Harvin – jharvin@jlhassociatesllc.com – 517-351-4158

Mackinac Credit + Compliance – Full service commercial consulting partner including compliance, loan processing, underwriting, loan review and more.
Tammy McDowell – tmcdowell@maccreditcomp.com – 906-286-0808

Main Street, Inc. – Simple and affordable check program services.
Tom Rice – trice@mainstreetinc.com – 844-827-0538

Michigan Planners – Full suite of employee benefits including medical, dental, vision, life and disability products.
John DiLorenzo – jdilorenzo@miplanners.com – 800-674-9235

Miedema Asset Management Group – Best in class auction and appraisal services for financial institutions. Real estate, repossession and business liquidation services.
Jared Hekstra – jared@1800lastbid.com – 616-291-7003

Ncontracts – 3rd Party Vendor and Contract Management
– Providing web-based vendor and contract management services for financial institutions.

Steve Sconiers – steve.sconiers@ncontracts.com – 888-370-5552

Onovative – All in one marketing platform designed specifically for financial institutions.

Jenny Wilson – jwilson@onovative.com – 205-380-4000

Plinqit – Helps banks generate deposits, attract new customers, and expand their retail footprint while helping people live their best financial life.

Kirsten Longnecker – klongnecker@plinqit.com - 301-653-9007

PM Environmental, Inc. – Environmental risk expert – Consulting and management of environmental, engineering, industrial hygiene, and development projects.

Steve Price – steve.price@pmenv.com – 517-325-9864

The Podium Group – Life, disability, long term care solutions and worksite solutions for business executives, management and businesses.

Paul Davis – paul@thepodiumgroup.com - 248-678-9477

QwickRate – Non-brokered CD Marketplace for funding and investing. IntelliCredit portfolio analysis and loan review solutions. Bank and CU data/research, CECL tool, credit stress test, and performance analytics.

Pam Sarubbi – pam.sarubbi@qwickrate.com 678-797-4066

Seattle Specialty Insurance Services, Inc. (SSIS) – Lender placed insurance solutions for all your portfolio needs: Residential and commercial mortgages and consumer loans, REO and other collateral.

Kate Angles – kateangles@cbofm.org – 517-336-4430

SHAZAM – A national member-owned debit network, processor, and core provider. Single-source provider of credit/debit card, core, fraud, marketing, merchant and more. Learn more at shazam.net.

Andrew Huth – ahuth@shazam.net – 800-278-8150

Spry – Print, Promo, Office Supplies and Creative – Market and manage your brand with absolute efficiency. Brand optimization partner, disciplined budget management and marketing solutions for brand expression and thoroughly efficient brand management.

Jeff Williams – jeffw@sprybrands.com – 317-696-2710

Strategic Resource Management – Delivered more than \$5 billion in bottom line savings to clients across vendor optimization, payments strategy, digital transformation, core processing and digital assets.

Scott Eaton – seaton@srmcorp.com – 952-412-9552

Travelers – Bank Insurance – Offering a wide range of commercial insurance coverages, including cyber coverage, for financial institutions.

Andrew Hatheway – amhathew@travelers.com – 317-818-0195

Trion Solutions, Inc. – Professional Employer Organization – Payroll, benefits administration, regulatory compliance, workers comp, HR administration.

Jeff Caponigro – jeff@trionworks.com – 248-498-9234

UPS – Shipping – Overnight Shipping – Range of options for the synchronized movement of goods, information and funds.

Barb Mackie – bmackie@ups.com – 517-272-3629